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SALES  
STRATEGIES

**INCREASING SALES  
THROUGH ADAPTABILITY**



*Facilitator's Guide*



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Product Code: N-020

Author: Roger Wenschlag

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.....  
*Participant's Manual*



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# SALES STRATEGIES

## **MODULE 1:**

Increasing Sales through Adaptability



*Participant's Manual*

### **Module Purpose:**

When this module is completed you will know the focus and agenda of the program. You will also understand the crucial role of interpersonal adaptability in achieving sales success.



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